



January 2017 Taxes

Sales, Use and Accommodation Tax Report

The Lake Havasu City Sales, Use and Accommodation Tax Reports examine tax collections for the month of December 2016, which were remitted to the Arizona Department of Revenue in January 2017 (and into early February). Tax collection information is provided by Arizona Department of Revenue.

Sales Tax

Fiscal Year to Date January 2017 sales tax collections are .03% above budget and 6.5% above prior year. The month of January is 6.2% above prior year.

Fiscal YTD vs. Budget

Sales Tax FYTD January 2017	Budget FYTD January 2017	% Increase/Decrease over Budget
\$11,922,530	\$11,919,000	.03%

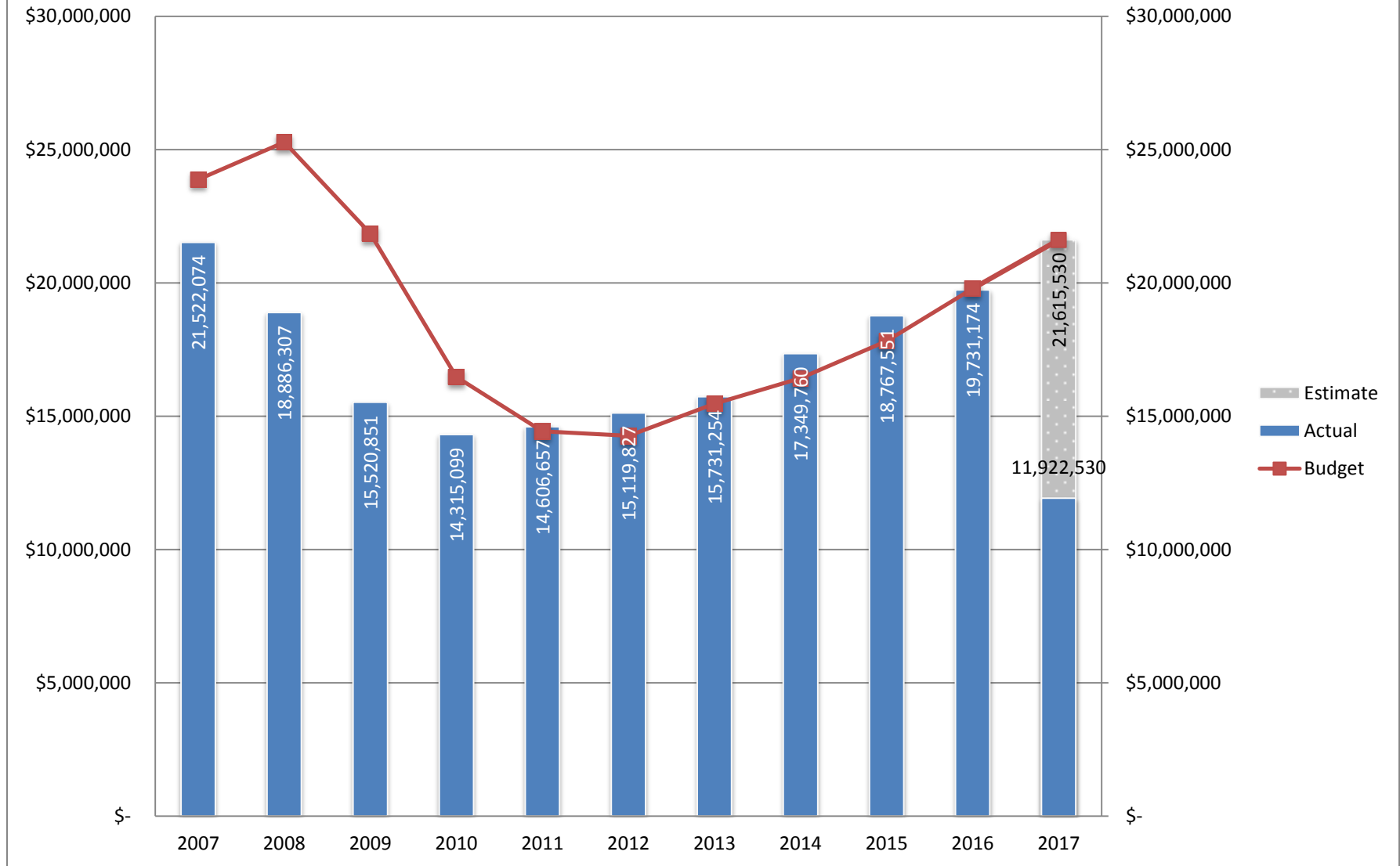
Fiscal YTD vs. Prior YTD

Sales Tax 2017 FYTD	Sales Tax 2016 FYTD	% Increase/Decrease over Prior FYTD
\$11,922,530	\$11,190,226	6.5%

Month vs. Month Prior Year

Sales Tax January 2017	Sales Tax January 2016	% Increase/Decrease over Prior Year
\$1,918,351	\$1,805,753	6.2%

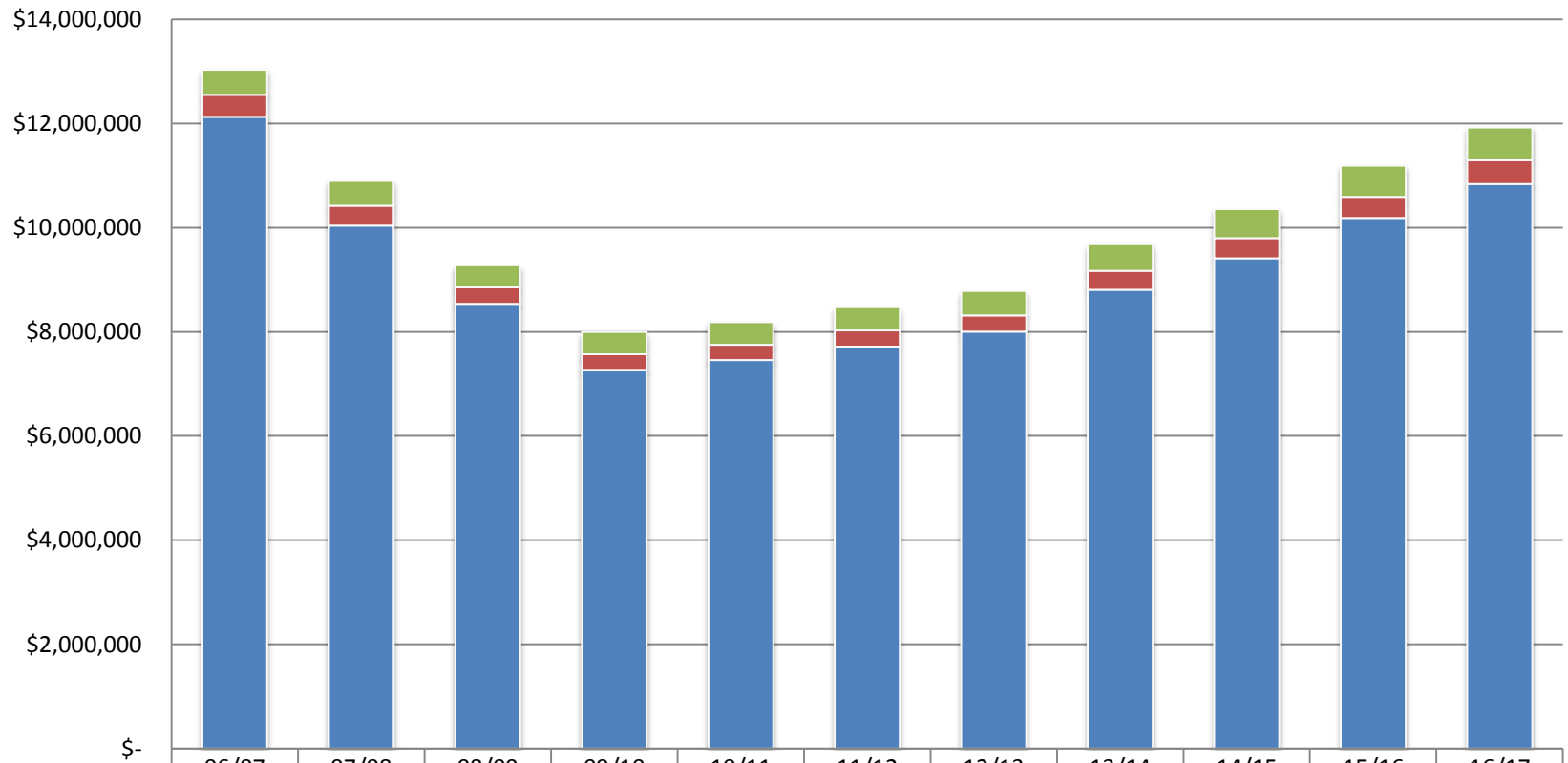
Lake Havasu City Sales Tax Revenue by Fiscal Year 2007-2017



Lake Havasu City

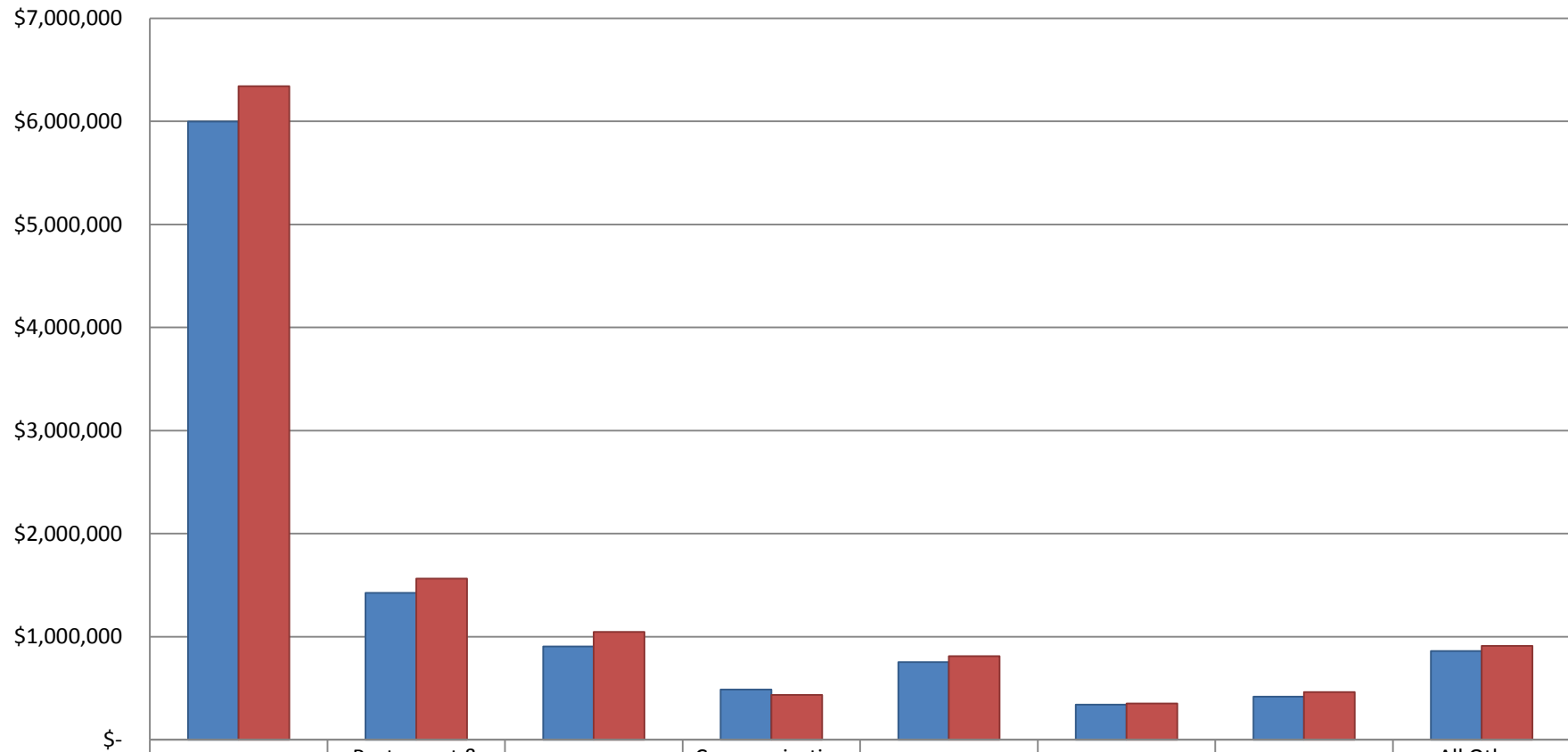
Total Tax Collected - Fiscal Year to Date

July 2016 - January 2017



	06/07	07/08	08/09	09/10	10/11	11/12	12/13	13/14	14/15	15/16	16/17
■ Restaurant & Bar Additional 1%	481,810	479,739	420,943	426,429	435,644	444,711	470,380	508,613	557,735	599,774	625,428
■ Hotel/Motel Additional 3%	421,715	380,275	317,924	300,489	296,053	313,157	314,577	364,450	384,203	405,074	462,211
■ 2% City Sales Tax Collected	12,126,100	10,037,860	8,536,114	7,269,820	7,455,010	7,714,761	8,000,681	8,806,531	9,413,952	10,185,378	10,834,892

Lake Havasu City Sales Tax Collections by Industry FYTD 15/16 vs. FYTD 16/17



	Retail	Restaurant & Bar	Construction	Communication & Utilities	Accommodation	Manufacturing	Services	All Other Categories
15/16	5,997,084	1,424,482	904,945	487,669	753,828	341,260	419,148	861,810
16/17	6,340,090	1,562,760	1,045,513	434,917	812,121	353,071	462,520	911,538

RETAIL SALES

January retail sales tax collections have increased by \$53,074 or 4.9% compared to the same period last year. Fiscal Year to Date collections are 5.7% higher than last year.

Month vs. Month Prior Year

Month	Retail Sales Tax 2017	Retail Sales Tax 2016	% Increase/Decrease over Prior Year
July	\$898,522	\$850,445	5.7%
August	\$831,766	\$802,644	3.6%
September	\$848,925	\$760,231	11.7%
October	\$805,641	\$739,824	8.9%
November	\$858,420	\$862,247	- 0.4%
December	\$966,863	\$904,814	6.9%
January	\$1,129,953	1,076,879	4.9%

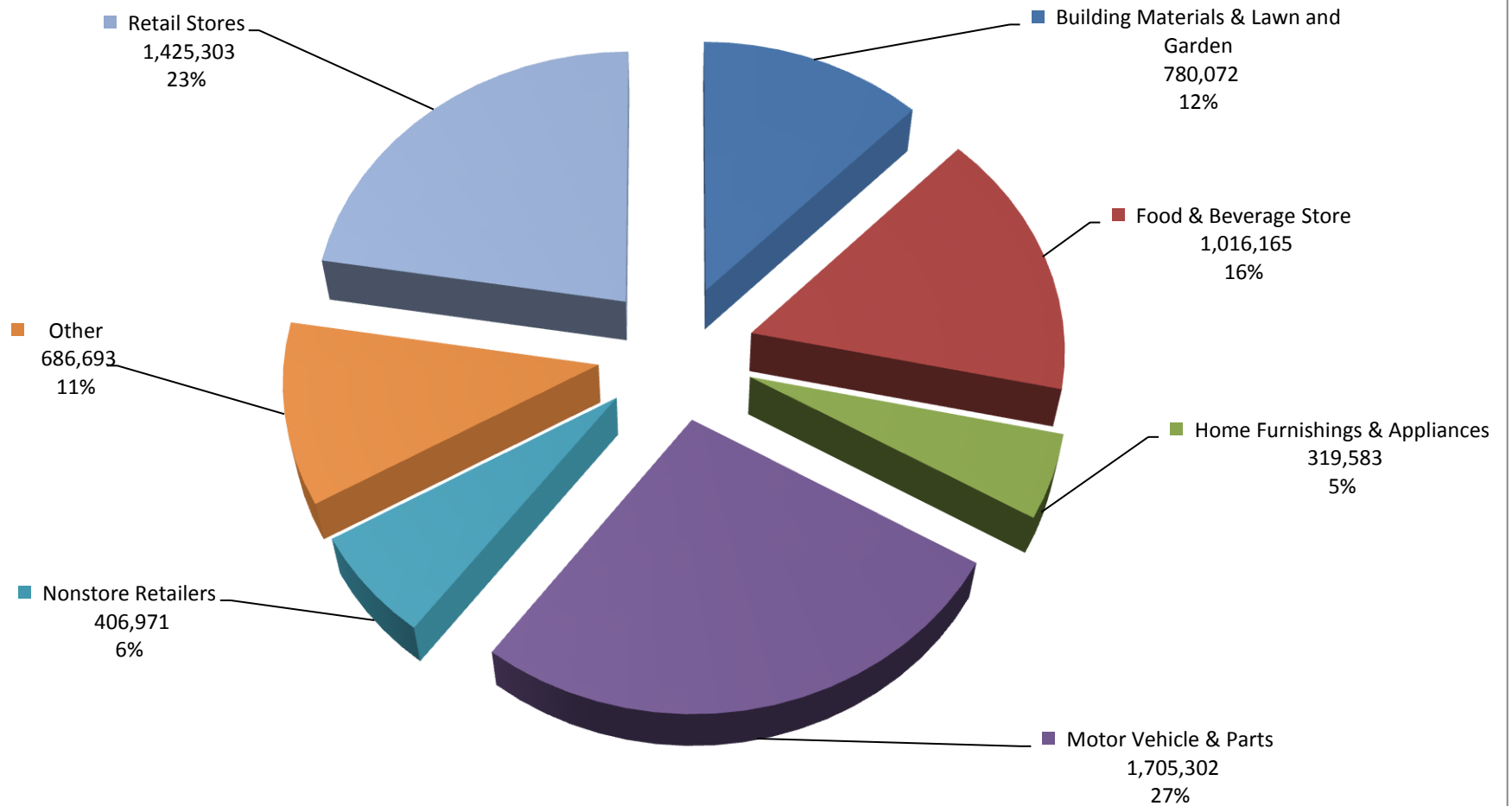
Fiscal YTD vs. Prior YTD

Retail Sales Tax 2017 FYTD	Retail Sales Tax 2016 FYTD	% Increase/Decrease over Prior FYTD
\$6,340,090	\$5,997,083	5.7%

Month vs. Month Retail Sales Categories

Retail Trade Categories	January 2017	January 2016	Change %
Building Materials & Lawn and Garden	\$126,983	\$109,094	16.4%
Food & Beverage Store	\$140,752	\$192,671	-26.9%
Home Furnishings & Appliances	\$54,065	\$38,341	41.0%
Motor Vehicle & Parts	\$286,731	\$226,793	26.4%
Nonstore Retailers	\$71,311	\$73,169	-2.5%
Other	\$134,461	\$121,785	10.4%
Retail Stores	\$315,649	\$315,026	.2%
Total	\$1,129,953	\$1,076,879	4.9%

Retail Sales by Category FYTD July 2016 - January 2017



Accommodations and Restaurant & Bar

Lake Havasu City collects an additional tax on accommodations (3%) and restaurant & bar sales (1%). The revenues generated by these additional taxes are disbursed to the Partnership for Economic Development (PED) (25%) and Convention & Visitors Bureau (CVB) (75%).

Month vs. Month Prior Year

Tax Type	January 2017	January 2016	% Increase/Decrease over Prior Year
Restaurant & Bar Additional 1%	\$90,177	\$93,984	-4.1%
Hotel/Motel Additional 3%	\$44,738	\$32,599	37.2%
2% City Sales Tax Collected	\$1,783,436	\$1,679,170	6.2%

Fiscal YTD vs. Prior YTD

Tax Type	2017 FYTD	2016 FYTD	% Increase/Decrease over Prior Year
Restaurant & Bar Additional 1%	\$625,428	\$599,744	4.3%
Hotel/Motel Additional 3%	\$462,211	\$405,074	14.1%
2% City Sales Tax Collected	\$10,834,892	\$10,185,378	6.4%